



Corporate Sales Manager (NOC: 60010)

Description

We are seeking a detail-oriented and organized Corporate Sales Manager to lead our sales team and drive business growth. The ideal candidate will be responsible for developing sales strategies, building and maintaining strong client relationships, and achieving corporate revenue goals. This role requires strong leadership, excellent communication skills, and the ability to manage negotiations and close high-value deals.

Responsibilities:

- Plan, oversee, and assess the sales activities.
- Coordinate regional and divisional sales operations.
- Manage sales contract.
- Implement sales policies
- Lead the sales team in building client relationships for future contracts
- Manage sales contract negotiations.
- Recruit, organize, train, and supervise staff.
- Collaborate with the marketing department

Qualification

Requirements:

- A university degree or college diploma is required.
- Strong leadership and team management skills, with the ability to coach, mentor, and develop high-performing sales teams.

Closing Date

September 21, 2026

Categories

Management

Employer

Xtreme Security Inc.

Location

Central

Address

1205 Richard Avenue
Winnipeg, R3E 3H3

Job Type

Full-time

Education Level

Bachelor

Email

xtremeresumes@gmail.com

- Excellent communication, presentation, and interpersonal skills.
- Strategic thinking with the ability to analyze market trends and develop sales strategies accordingly.
- Strong negotiation and contract management skills.
- Valid driver's license
- Provide customer service
- Conduct performance reviews

Nice-to-have assets:

- Minimum of 2-5 years of progressive experience in B2B or corporate sales, with at least 2-3 years in a managerial role.

Benefits:

- **Gasoline Paid**

Pay: 31.50 CAD/Hour

Job Type: Full - time | Permanent

Address: 1205 Richard Avenue Winnipeg, MB,
R3E 3H3