



Automotive Salesperson

Description

McWilliam Auto is a local, reputable automotive repair shop in Winnipeg. We are currently looking for a motivated and customer-focused salesperson to join our team and assist customers in finding the right products with excellent service.

Job Title: Automotive Salesperson

NOC: 64100

Vacancies: 1

Salary: \$15.80 per hour

Location: McWilliam Auto, 155 McPhillips Street, Winnipeg, Manitoba

Language: English

Terms of Employment: Full-time; permanent position

Hours: 30-40 hours per week

Education: Secondary (high) school graduation certificate

Experience: 1 year of sales or customer service experience preferred

Starting Date: As soon as possible

Shifts:

Monday to Friday and might work on weekends and evenings

Workplace Condition:

- Fast-paced environment, requiring multitasking and attention to detail

Closing Date

December 31, 2025

Categories

Sales

Employer

McWilliam Auto

Location

Inkster

Address

155 McPhillips Street,
Winnipeg, Manitoba
Winnipeg, R3E 2J8

Job Type

Full-time

Education Level

High School

Wage

\$15.80 - \$16.50

- Standing and walking for extended periods while assisting customers
- May involve working evenings, weekends, or holidays

Email

recruitment-
88auto@outlook.com

Duties

Duties and Responsibilities:

- Greet customers and assist them in finding the vehicle they need by engaging in conversations to understand their needs and preferences;
- Set up test drives and ensure the vehicle is clean before presenting it to the customer;
- Address customer's questions and provide detailed product information and recommendations.
- Create quotes and estimates for the customer to review, advising them on financial options.
- Provide estimation for trade-in vehicle allowances.
- Schedule and complete the delivery process with clients.
- Follow up with clients and provide after-sales service to maintain long-term relationships.

Qualification

Skills:

- Class 5 Driver's license is required for moving vehicles and test driving
- Strong interpersonal and communication skills to engage with customers effectively
- Proficiency in using CRM software and managing customer profiles
- Extensive knowledge of vehicles, including features and financing options
- Ability to build and maintain customer relationships

Personal Suitability:

- Strong communication skills
- Customer-focused
- Results-driven
- Reliable and punctual

Additional Information:

- On-site parking is available.

