



Sales Associate

Description

About Us:

At Swift Quartz, we take pride in offering exquisite jewelry pieces and expert services to our valued customers. With a legacy of craftsmanship and dedication to quality, we specialize in watch repair, fine jewelry repair, bespoke jewelry design, and sales of premium watches and jewelry. Our commitment to excellence extends beyond our products, as we strive to provide exceptional customer experiences through our knowledgeable staff and personalized service.

Job Description:

Join our dynamic team at Swift Quartz as a Sales Associate and become an integral part of providing exceptional service and expertise to our valued customers. As a Sales Associate, you will have the opportunity to showcase our exquisite jewelry pieces and luxury watches while assisting customers in finding the perfect pieces to complement their style and preferences.

Duties

Responsibilities:

- Greet and assist customers in a friendly and professional manner, providing personalized recommendations and guidance.

Closing Date

July 1, 2025

Categories

Sales

Employer

Swift Quartz

Location

Assiniboine South

Address

555 Sterling Lyon Pkwy
Winnipeg, R3Y 1G5

Job Type

Permanent

Education Level

High School

Email

murtalasani786@gmail.com

- Educate customers about our jewelry and watch collections, including materials, craftsmanship, and care instructions.
- Showcase products effectively, highlighting key features and benefits to drive sales and meet revenue targets.
- Process transactions accurately and efficiently using point-of-sale systems, handling cash, credit cards, and other payment methods.
- Maintain a clean and organized store environment, including product displays, signage, and inventory levels.
- Monitor and replenish merchandise as needed, ensuring a diverse selection of products is available to customers.
- Stay informed about industry trends and product knowledge, participating in ongoing training and development opportunities.
- Build and maintain strong customer relationships, following up with customers to ensure satisfaction and loyalty.
- Collaborate with team members to achieve sales goals and contribute to a positive and cohesive work environment.

Qualification

Requirements:

- Previous experience in retail sales, preferably in the jewelry or luxury goods industry is not required but is considered as an asset.
- Excellent customer service and communication skills, with a friendly and approachable demeanor.
- Strong sales skills, with the ability to engage customers, overcome objections, and close sales.
- Knowledge of jewelry and watch products, including materials, styles, and brands.
- Proficiency in using point-of-sale systems and handling cash transactions.
- Detail-oriented with a focus on accuracy and efficiency in all tasks.
- Ability to work independently and collaboratively in a fast-paced environment.
- Flexibility to work evenings, weekends, and holidays as needed.

