



## Account Manager- Sales

### Description

- Conduct performance reviews
- Work with the marketing department to understand and communicate marketing messages to the field
- Determine strategic planning related to new product lines
- Establish organizational policies and procedures in relation to sales
- Lead sales team in building relationships with business clients and manage negotiations of sales contracts
- Organize regional and divisional sales operations
- Plan, direct and evaluate the activities of sales departments in commercial, industrial, wholesale and retail and other establishments
- Assign, co-ordinate and review projects and programs
- Leading/instructing groups
- Provide customer service
- Organize and maintain inventory

### Qualification

Qualification – Bachelors’ degree or equivalent experience.

Skills :

- Accurate
- Ability to multitask
- Client focus
- Efficient interpersonal skills
- Excellent oral communication

### Closing Date

April 30, 2024

### Categories

Rural Opportunities

### Employer

Greenway Chemical & Distribution

### Location

Rural

### Address

Unite #6, Don Valley  
Pkway Sunnyside,  
R5R 0C9

### Job Type

Full-time

### Education Level

Bachelor

- Excellent written communication
- Initiative
- Interpersonal awareness
- Organized
- Team player
- Time management
- Flexibility