

Name

Jason Mintenko

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Phone

(204) 679-2478

Company Name

Twin Motors

Company Address

40 Station Road
Thomson, Manitoba R8N 0N4
Canada
[Map It](#)

Job Title

Product Specialist

Job Description

At H5 Group of Companies, we are seeking our next great team member to join our Sales Department as a Product Specialist. If you have a customer-centric approach to all duties, are team-oriented, and excel in a fast-paced environment, we want you on our team!

Our tenured staff is ready to help you start your new career at Twin Motors in Thompson, MB

Job Duties

Develop and maintain relationships with customers to exceed customer expectations and build customer loyalty

Showcase our products through test drives, walkarounds, and demonstrations, making sure to convey all the information about our great products

Communicate quotes, payment, and financing options and answer questions through email, text, and in-person

Selling new and pre-owned vehicles by determining customer needs

Maximize vehicle sales and profit by meeting and exceeding established sales goals

Providing a superior experience for our guests in an effort to exceed their expectations

Demonstrating a high level of product knowledge, including participating in any and all product training available

Set goals for each month's productivity; plan and organize how to reach those objectives

Ideal Requirements

Previous automotive experience is not necessary as we offer full training for the right candidate

Phenomenal customer service skills and a positive attitude that gives you the ability to WOW our customers

and help them find the vehicle that aligns perfectly with their needs

Social media savvy and willing to promote yourself with all available tools

Ambitious and results-driven with the desire to continuously learn and develop

Have good interpersonal skills; excellent telephone and written communication skills.

The ability to work effectively with all levels of the organization.

Strong computer skills (internet & MS Office), with the ability to maintain records using a computerized system

Effective negotiation skills, with the ability to make sound decisions

Ability to build and maintain rapport with customers.

Possesses a valid Manitoba Driver's License and are able to present a current copy of their Abstract for review

Why Work for H5 Group of Companies Group:

Competitive Compensation Package & Group Health Benefits

Telus on line Health Care

Training & Development Support

Vehicle Purchase & Service Incentives

Opportunities for Career Advancement

Fun & Supportive Culture

Go to our website to see more about our company and the many reasons why you will want to work for us!