

## **Mad About Style Boutique** **Sales Associate**

Mad About Style is a boutique women's clothing store located on trendy Academy Road in the vibrant River Heights area of Winnipeg, Canada.

Here at Mad, we are not your average retail store – we pride ourselves in providing The Mad Experience where creating lasting relationships and an unparalleled customer experience is at the core of everything we do. Since our establishment in 2010, providing a warm and welcoming environment for our clients has been the foundation our business is built on.

We are looking for a Sales Associate who will support the daily in store responsibilities. Our Sales Associates are the face and foundation of our business and often the client's first introduction to the brand. We are looking for an individual who is friendly, personable and will help build customer loyalty through meaningful connection. Our clients are diverse individuals from many walks of life and we are seeking diverse applicants to enrich our team.

### Responsibilities:

- Providing the "Mad Experience" to every client who comes through our doors as well as over the phone, email and social media interactions
- Meeting and exceeding sales goals through the ongoing development of client relationships.
- Developing extensive product knowledge and relaying it to clients
- Maintaining the organization and cleanliness of the boutique
- Receiving and processing inventory (this can include lifting/moving boxes up to 10kg)
- Maintaining and managing social media accounts by creating content regularly and marketing the Mad About Style product in line with our brand identity
- Participating in photoshoots and special events

### Required Qualifications:

- 1-2 years of experience in a customer service role or in an environment where you work directly with a client
- Ability to multitask and prioritize in a fast-paced environment
- Prior retail experience an asset
- Possess excellent communication skills and desire to provide the client with the best possible shopping experience
- Fluent in English
- The minimum availability for this position is one 10:00am – 6:00pm shift per week, Monday through Friday, plus Saturdays 10:00am - 5:00pm

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