

MANITOBA START JOB OPPORTUNITY BROADCAST (J.O.B.) ADVERTISEMENT

POSITION	CLIENT ADVISOR
JOB NUMBER	3838
NUMBER OF POSITION/S	1
NOC CODE	6235
CLOSING DATE	2020-12-04
LOCATION	Downtown
ACCESSIBLE BY TRANSIT	Yes
HOURS PER WEEK	35
HOURLY WAGE RANGE	TBD
JOB TERMS	Full time
JOB DESCRIPTION	<ul style="list-style-type: none"> - As an Ambassador inside our branches, you will put clients first and find solutions to their individual needs. - You will champion the employer brand and drive business by supporting new client acquisition and deepening existing relationships. - If you have the self-motivation to deliver exceptional customer service and thrive in a target based performance environment, you can build a great career with us as a future Account Manager/Banking Advisor.
JOB DUTIES	<ul style="list-style-type: none"> - Proactively engage with clients in the branch and deliver an outstanding service experience through completing transactions and by identifying opportunities for advice, solutions, digital enablement and partner introductions - Focus on education and demonstration, leverage technology to deliver a memorable client experience, drive solutions and retain business - Contribute to team results by listening and spotting opportunities to offer additional advice, introduce clients to the capability of the employers partners, or personally fulfil client solutions - Proactively take ownership of resolving and preventing client banking problems - Cultivate and maintain relationships with partners to work as one team - Manage risks by adhering to compliance routines, processes, and controls to protect client and shareholder interests while completing transactions
QUALIFICATIONS, REQUIREMENTS & SKILLS	<ul style="list-style-type: none"> - Demonstrated passion for putting clients first, as well as success in hands-on, target-driven solutions environment - Drive and self-motivation, as well as excellent communication skills and emotional intelligence - Digital literacy across a broad range of devices (i.e., smartphones, tablets, laptops, etc.) - Personal flexibility to work flex hours - Eagerness to learn and determination to succeed - Confidence and ability to learn financial concepts and willingness to obtain

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QUALIFICATIONS, REQUIREMENTS & SKILLS	the Investment Funds in Canada or the Canadian Securities Course
PROVEIT BATCHES	- Banking Assessments
APPLICATION PROCESS	Send targeted resume Apply through your CC
APPLICATION DETAILS	Please kindly send your TARGETED resume to your CAREER COACH via e-mail. Please indicate the job number and the title in your application.
JD	Norm Mayer