

Business Development Agent

Rock Country GMC

The H5 Group of Companies offers a truly unique experience for its employees. As one of Manitoba's largest employers, we have great opportunities for each and every employee to find their perfect career path. When coming to work with us, you'll find a professional work environment with a group of engaged individuals wanting to provide the best customer experience possible.

If honesty, integrity, and superior customer service describe you, if you enjoy working in a fast-paced environment, then Rock Country GM is looking to add you to the team!

Rock Country GM has an immediate opening for an experienced Business Development Centre Representative to join our successful dealership in Thompson, MB. There are great opportunities to advance within the company and create the work environment you want to be a part of.

At Rock Country, we are passionate about long-term relationships with our teammates, clients, and communities.

If you are result-driven, goal-oriented, love dealing with people, and look for the opportunity for career development within a dynamic and exceptional team, look no further! We provide the best management team, a friendly work environment, and the opportunity for advancement within the organization.

Our tenured staff is ready to help you start your new career at Rock Country GM in [Thompson, Mb.](#)

The successful candidate will be responsible for:

- Developing and maintaining relationships with customers to exceed customer expectations and build customer loyalty.
- Creating good public relations consistent with effective use of timelines.
- Making prospecting calls inviting prospects to the dealership.
- Making Customer Satisfaction & Sales Satisfaction follow up calls
- Promoting and seeking out opportunities to deliver a top-notch customer experience
- Setting goals for each month's productivity; planning and organizing how to reach those objectives
- Advising customers on special-order parts status, appointment reminders and recall campaigns
- Demonstrating a high level of product knowledge, including participating in any and all product training available

What you bring to the team:

- An upbeat, positive “smile” on the phone
- Ability to work in a process-driven work environment
- Ability to handle heavy phone contact
- Ability to work with multiple software applications
- Ability to maintain records using a computerized system
- Strong organization, time management, computer, and basic math skills
- A competitive and self-motivated attitude that thrives on goals
- Vested interest in dealership success
- Professional work ethic
- Positive energy and eagerness to improve
- Consistent, professional dress and manner
- Excellent written and verbal communication skills
- Competency in software applications
- Ability to contribute positively as part of a team, helping out with various tasks as required
- Social media savvy
- A valid Manitoba Driver’s License
- Prior experience as a receptionist or in a related field
- Experience with administrative and clerical procedures
- Dealership experience considered an asset

Why Work for H5 Group of Companies Group:

- Competitive Compensation Package & Group Health Benefits
- Training & Development Support
- Akira Online Health
- Vehicle Purchase & Service Incentives
- Opportunities for Career Advancement
- Employee events
- Employee recognition & rewards
- Fun & Supportive Culture

We thank all applicants in advance; however, only those selected for an interview will be contacted. Thank you for your interest!

To apply, please contact:

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Go to our website to see more about our company and the many reasons why you will want to work for us!

<https://www.travelmanitoba.com/blog/10-ways-thompson-calls-you-north/>