

MANITOBA START JOB OPPORTUNITY BROADCAST (J.O.B.) ADVERTISEMENT

POSITION	BILINGUAL FRENCH/ENGLISH ONBOARDING AND SUCCESS SPECIALIST
JOB NUMBER	4012
NUMBER OF POSITION/S	TBD
NOC CODE	1223
CLOSING DATE	2021-07-31
LOCATION	Winnipeg, MB Downtown
ACCESSIBLE BY TRANSIT	Yes
HOURS PER WEEK	40
HOURLY WAGE RANGE	TBD
JOB TERMS	Full time
JOB DESCRIPTION	<p>What's On Your Plate:</p> <ul style="list-style-type: none"> - Onboard and coach restaurants and franchises on the best use of the network's tools and best practices in both French and English. - Give expert-level advice to support restaurants reaching their full potential on the network. - Coordinate, schedule and manage training appointments with restaurant partners. - Maintain open channels of communication between teams to enhance and improve the onboarding process. - Build and maintain impactful relationships with new restaurant partners. - Explain complex ideas at a level appropriate to the audience. - Use effective techniques to explicitly understand partners' needs. - Effectively articulate the advantages and value of products, services, ideas or plans to partner restaurants. - Handle and respond to objections.
QUALIFICATIONS, REQUIREMENTS & SKILLS	<p>Recipe for Success:</p> <ul style="list-style-type: none"> - Written and verbal fluency in both French and English. - A passion for enhancing the capabilities of restaurant partners. - The ability to communicate professionally with restaurant partners and internal stakeholders. - Experience managing multiple projects with urgency in a fast-paced environment. - The ability to engage throughout the training process and maintain excitement once our partner goes live on the Network. - Have a great attitude and are proven self-starters. - Keep hustling and are able to work through rejection. - Thrive in a rapidly changing environment.

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QUALIFICATIONS, REQUIREMENTS & SKILLS	<ul style="list-style-type: none">- Proactively seek to find creative solutions to grow and learn.- Be a strong communicator and an effective relationship builder.- Be a very detailed oriented person.- Have experience in a sales-like environment.
APPLICATION PROCESS	Send targeted resume Apply through your CC
APPLICATION DETAILS	Kindly send your targeted resume to your CAREER COACH. Indicate the job number in the subject line of your email.
JD	Yelena Petrukhina